



## **ORGANIC COTTON FACT SHEET**

### **WHAT IS ORGANIC COTTON?**

Organic cotton is grown using methods and materials that have a low impact on the environment. Organic production systems replenish and maintain soil fertility, expand biologically diverse agriculture, and prohibit the use of synthetic toxic and persistent pesticides and fertilizers, as well as genetically engineered seed. Third-party certification organizations verify that organic producers meet strict federal regulations addressing methods and materials allowed in organic production.

Much of the demand for organic cotton currently comes from companies with corporate environmental and social responsibility goals driving them to seek to be responsible stewards. So, too, they are acting in response to consumers increasingly seeking sustainable, chemical-free fiber and finished apparel and home products.

### **HOW MUCH ORGANIC COTTON IS GROWN IN THE UNITED STATES AND GLOBALLY?**

The 2024 organic Upland and American Pima cotton production in the U.S. totaled 56,717 bales, according to information collected from organic producers, marketing associations, and gins that process organic cotton. Production increased by 17,458 bales from the previous year. An additional 1,201 transitional bales were reported. Texas continues to lead organic cotton plantings and production, with additional acreage in Arizona, California, and New Mexico.<sup>1</sup>

At the global level, approximately 706 thousand tonnes of cotton were estimated to have been certified to one or more of the 15 farm-level organic standards or programs known to be used for cotton production in 2023/24, representing 2.9% of global cotton production. This is an increase from the 574 thousand tonnes of cotton estimated to have been certified to one or more of the organic standards/programs known to be used for cotton in 2022/23, which accounted for 2.3% of total cotton production that year. Approximately 0.3% of US cotton was certified organic in 2024.<sup>2</sup>

### **WHAT IS THE VALUE OF THE U.S. ORGANIC COTTON MARKET?**

Sales of organic food and nonfood products in the U.S. totaled \$76.6 billion in 2025. Of that, organic textiles – led by organic cotton products - continues to be the largest non-food category of the U.S. organic industry (which includes organic textiles, personal care products, supplements, and pet food), increasing 5.8% over 2024 to reach \$2.7 billion in 2025, and ranking 8th out of 11 food and non-food categories in terms of sales. Overall, organic textiles witnessed an 86% growth over the 10 years from 2016-2025.<sup>3</sup> Increasing availability of, and consumer interest in, organic apparel, home textiles (including mattresses, sheets, and towels), and personal hygiene products is driving growth in the organic textiles and fiber market.

### **WHAT ABOUT THE PROCESSING OF ORGANIC COTTON INTO FINISHED TEXTILES?**

Companies are increasingly becoming certified to traceability standards such as the Textile Exchange [Organic Content Standard \(OCS\)](#), which verifies that the cotton (or other natural fibers) in a final product is certified organic. In 2025, there were 17,811 OCS-certified sites, a 10% increase from 2024 to 2025.<sup>4</sup>

Thousands of facilities around the world also have become certified to the [Global Organic Textile Standard \(GOTS\)](#). GOTS is a stringent voluntary global standard for the entire postharvest processing (e.g., spinning, knitting, weaving, dyeing, and manufacturing) of apparel and home textiles made with organic fiber. The standard prohibits the use of toxic inputs during the processing stages and establishes strong labor provisions including a prohibition on child labor. In 2025, the number of GOTS certified facilities increased 15.4% over 2024 to 17,800 globally.<sup>5</sup>

In addition, companies are increasingly becoming certified to the [OEKO-TEX® ORGANIC COTTON](#) standard. This standard also verifies organic content from farm to product and tests for genetically modified cotton, pesticides, and other harmful substances which could end up on products intentionally or through contamination during the processing

stages. The number of certified facilities increased from 58 in 2024 to 159 in 2025, a 174% increase since the standard's launch in 2023.<sup>6</sup>

In 2011, the U.S. Department of Agriculture issued a [policy memorandum](#) addressing labeling of textile products containing certified organic fibers, including cotton, linen, and wool. According to the memo, products containing organically grown fibers that have been processed according to GOTS may be marketed as organic in the U.S.<sup>7</sup>

### WHAT KINDS OF PRODUCTS ARE MADE USING ORGANIC COTTON?

As a result of consumer interest, organic cotton fiber is used in everything from personal care items (e.g., sanitary products, rounds, puffs, and swabs), to fabrics, home furnishings (e.g., towels, bathrobes, sheets, blankets, bedding, mattresses), children's products, and apparel of all kinds and styles.

In addition, approximately two-thirds of cottonseed is used for animal feed, and cottonseed oil is used in a variety of food products, including cookies and chips.<sup>8</sup>

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<sup>1</sup> U.S. Department of Agriculture. August 2025. "Organic Cotton Market Survey."

<https://www.ams.usda.gov/mnreports/cnaocms.pdf>

<sup>2</sup> Textile Exchange. September 18, 2025. Materials Matter Report 2025.

<https://2d73cea0.delivery.rocketcdn.me/app/uploads/2025/09/Materials-Market-Report-2025.pdf>

<sup>3</sup> Organic Trade Association. March 6, 2026. "Organic Trade Association reports sales of organic products at \$76.6 billion, with growth rate double that of overall marketplace" and personal communications with OTA. <https://ota.com/about-ota/press-releases/us-organic-marketplace-achieved-significant-growth-2025>

<sup>4</sup> Textile Exchange. 2026. Personal Communication. <https://textileexchange.org/app/uploads/2024/09/Materials-Market-Report-2024.pdf>

<sup>5</sup> Global Organic Textile Standard GmbH. May 5, 2026. "Annual Report 2025." [https://global-standard.org/images/260504\\_RZ\\_GOTS\\_Annual\\_Report\\_2025\\_Screen.pdf](https://global-standard.org/images/260504_RZ_GOTS_Annual_Report_2025_Screen.pdf)

<sup>6</sup> OEKO-TEX. September 2, 2025. Annual Report 2024/2025. [https://www.oeko-tex.com/fileadmin/user\\_upload/Annual\\_Report/OEKO-TEX\\_Annual\\_Report\\_2024\\_25.pdf](https://www.oeko-tex.com/fileadmin/user_upload/Annual_Report/OEKO-TEX_Annual_Report_2024_25.pdf)

<sup>7</sup> U.S. Department of Agriculture. May 20, 2011. "Labeling of Textiles That Contain Organic Ingredients."

<https://www.ams.usda.gov/sites/default/files/media/OrganicTextilePolicyMemo.pdf> and Organic Trade Association. May 2023.

What are Organic Fiber Products and How Can You Label Them?

[https://ota.com/sites/default/files/indexed\\_files/What%20are%20Organic%20Fiber%20Products\\_0.pdf](https://ota.com/sites/default/files/indexed_files/What%20are%20Organic%20Fiber%20Products_0.pdf)

<sup>8</sup> National Cotton Council. ND. The Many Faces of Cotton. <https://www.cotton.org/pubs/cottoncounts/upload/The-Many-Faces-of-Cotton.pdf>