## Total U.S. Organic Sales \& Growth, 2009-2018

| CATEGORY | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Organic Food | 21,266 | 22,961 | 25,148 | 27,965 | 31,378 | 35,099 | 39,006 | 42,507 | 45,209 | 47,862 |
| Growth (\%) | 4.3\% | 8.0\% | 9.5\% | 11.2\% | 12.2\% | 11.9\% | 11.1\% | 9.0\% | 6.4\% | 5.9\% |
| \% of Total Organic | 92.2\% | 92.1\% | 92.0\% | 91.9\% | 91.9\% | 91.8\% | 91.6\% | 91.7\% | 91.6\% | 91.3\% |
| Organic Non-Food | 1,800 | 1,974 | 2,195 | 2,455 | 2,770 | 3,152 | 3.555 | 3,866 | 4,151 | 4.589 |
| Growth (\%) | 9.1\% | 9.7\% | 11.2\% | 11.8\% | 12.8\% | 13.8\% | 12.8\% | 8.8\% | 7.4\% | 10.6\% |
| \% of Total Organic | 7.8\% | 7.9\% | 8.0\% | 8.1\% | 8.1\% | 8.2\% | 8.4\% | 8.3\% | 8.4\% | 8.7\% |
| Total Organic | 23,065 | 24,935 | 27,343 | 30,420 | 34,147 | 38,251 | 42,561 | 46,373 | 49,360 | 52,451 |
| Growth (\%) | 4.6\% | 8.1\% | 9.7\% | 11.3\% | 12.3\% | 12.0\% | 11.3\% | 9.0\% | 6.4\% | 6.3\% |

