



# OTA Membership Application



Please complete all sections. Payment must accompany application.

## Member Categories and Dues Levels

Please select the category and level that properly reflects your company's annual sales from organic business activity and location within or outside of North America.

### TRADE MEMBERSHIPS—VOTING

For North American-based businesses with sales from activity in the organic industry.

Annual Organic Sales \$	Dues \$
..... 100,000 or less	\$ 360
..... 100,001—up to 1 million	\$ 600
..... 1—2.5 million	\$ 1,375
..... 2.5—5 million	\$ 2,400
..... 5—10 million	\$ 3,400
..... 10—15 million	\$ 5,400
..... 15—30 million	\$ 7,400
..... 30—50 million	\$11,000
..... 50—75 million	\$14,750
..... 75—100 million	\$17,000
..... 100—150 million	\$20,000
..... 150—200 million	\$23,000
..... 200—300 million	\$26,250
..... 300—400 million	\$27,750
..... 400—500 million	\$29,000
..... 500—600 million	\$32,000
..... 600 million—1 billion	\$35,000
..... 1 billion—2 billion	\$40,000
..... Above 2 billion	\$45,000+*

\*For annual organic sales above \$2 billion, add \$5,000 for each additional \$1 billion (e.g., \$3 billion is \$50,000, \$4 billion is \$55,000, etc.)

**Note:** If your company's organic sales are less than \$1 million but your total sales (combined conventional and organic) are over 5 million, your membership dues are \$2,400.

### ASSOCIATE MEMBERSHIPS—NON-VOTING

For businesses and organizations outside of North America and those which receive no direct sales from the organic industry.

#### INTERNATIONAL BUSINESS ASSOCIATE

For companies outside of North America Use the "Annual Organic Sales" dues schedule referenced above.

#### BUSINESS ASSOCIATE

For companies that receive no direct sales from the organic industry.

Annual Sales \$	Dues \$
<input type="checkbox"/> \$100,000 or less	\$ 600
<input type="checkbox"/> \$100,001—1 million	\$ 750
<input type="checkbox"/> \$1—5 million	\$ 1,500
<input type="checkbox"/> \$5—15 million	\$ 3,400

#### PROVISIONAL MEMBERSHIP \$ 360

For companies in early stages of development or with organic certification pending.

#### GOVERNMENT ASSOCIATE \$ 360

For government agencies with membership constraints.

#### NON-PROFIT ASSOCIATE \$ 360

For organizations supportive of principles consistent with organic agriculture and products.

OTA also offers distinct Farmstead, Homestead, and International Trade Association memberships. Please see [www.ota.com/membership/duesschedule.html](http://www.ota.com/membership/duesschedule.html) or contact OTA's Membership Department: (802) 275-3800.

## Company and Contact Information

Company Name: .....

Contact Person: .....

Title: .....

Address: .....

.....

City: ..... State/Province: .....

Zip/Postal Code: ..... Country: .....

Phone: .....

Email: .....

Web: .....

## Business Category

- Food  Fiber  
 Personal Care  Pet Care  Other

Primary Business Activity: .....

## Payment Information

Total Amount \$ .....

Please send an Invoice  Check Enclosed

VISA/MC/AMEX # .....

Billing Zip/Postal Code .....

Exp. Date ..... Security Code .....

*Qualification for OTA membership is subject to review and approval. Your OTA membership will renew one year from the end of the quarter in which you joined and an invoice will be sent. OTA dues are tax deductible as a business expense. U.S. members note: 10% lobbying portion must be reported as an after-tax expense.*

To the best of my knowledge, the information provided is complete and accurate.

By signing this document you have agreed to support OTA's Code of Ethics ([www.ota.com/membership/register/ethics.html](http://www.ota.com/membership/register/ethics.html)).

Signature .....